
A Reputed Company

Kathmandu , Nepal

Direct Sales Representative

Basic Information

Job Category : Sales / Business Development / Public Relation

Job Level : Top Level

No. Of Vacancies : 20

Employment Type : Full Time

Job Location : Kathmandu,Bhaktapur,Lalitpur

Offered Salary : Negotiable

Apply Before : 2024-05-11 (8 Days, 17 Hours From Now)

Job Specification

Education Level : Intermediate

Education Required : +2/Bachelors Running

Experience Required : Greater Than 6 Months

Other Specification

1. High school diploma or equivalent; bachelor's degree preferred.
 2. Proven experience in sales, preferably in a similar role or industry.
 3. Strong communication, negotiation, and interpersonal skills.
 4. Ability to work independently and as part of a team in a fast-paced environment.
 5. Goal-oriented mindset with a track record of meeting or exceeding sales targets.
 6. Proficiency in Microsoft Office suite and CRM software.
 7. Positive attitude, resilience, and willingness to learn and adapt.
 8. Valid driver's license and access to reliable transportation.
 9. Flexibility to work evenings, weekends, and holidays as needed.
 10. Knowledge of sales techniques and strategies is a plus.
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Job Description

1. Conduct daily sales activities to achieve individual and team sales targets.
2. Prospect and generate leads through various channels, including cold calling, email campaigns, and networking.
3. Build and maintain strong relationships with existing and potential customers to understand their needs and preferences.
4. Present and demonstrate products or services to prospective clients, highlighting their features and benefits.
5. Negotiate pricing and terms of sale to close deals and maximize revenue.
6. Prepare and submit accurate sales orders, contracts, and other documentation in a timely manner.
7. Provide exceptional customer service and support to ensure customer satisfaction and retention.