
A Reputed Company..

Human Resource / Org. Development
Kathmandu , Nepal

Regional Sales Manager

Basic Information

Job Category : Manufacturing/Production/ Distributors

Job Level : Top Level

No. Of Vacancies : 1

Employment Type : Full Time

Job Location : Butwal To Nepalgunj

Offered Salary : 110000

Apply Before : 2024-05-15 (5 Days, 1 Hours From Now)

Job Specification

Education Level : Bachelor Degree

Education Required : Bachelor

Experience Required : Greater Than 8 Years

Other Specification

1. Bachelor's degree in Business Administration or related field.
 2. Proven experience in sales management.
 3. Strong leadership and communication skills.
 4. Analytical mindset and results-oriented approach.
 5. Ability to travel as needed.
 6. Familiarity with CRM software.
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Job Description

1. Develop and implement strategic sales plans.
2. Recruit, train, and motivate the sales team.
3. Monitor sales performance metrics.
4. Build and maintain customer relationships.
5. Conduct market research and analysis.
6. Prepare sales forecasts and reports.
7. Provide product knowledge and training.
8. Manage the sales budget.
9. Collaborate with other departments.
10. Ensure compliance with company policies and regulations.