
Mangalam Group

Media/Entertainment
Teku, Kathmandu

Sales Officer

Basic Information

Job Category :

Job Level : Senior Level

No. Of Vacancies : 6

Employment Type : Full Time

Job Location : Kathmandu, Outside Valley

Offered Salary : Negotiable

Apply Before : 2025-11-26 (21 Days, 9 Hours From Now)

Job Specification

Education Level : Bachelor Degree

Education Required : Bachelor Any Disciplining University

Experience Required : Greater Than 2 Years

Other Specification

1. Successful previous experience as a sales representative or sales manager, consistently meeting or exceeding targets
 2. Education Level: Bachelor
 3. Experience Required: Minimum 2 to 3 years of experience in channel sales
 4. Committed to continuous education through workshops, seminars and conferences
 5. Demonstrated ability to communicate, present and influence credibly and effectively at all levels of the organization
 6. Proven ability to drive the sales process from plan to close
 7. Strong business sense and industry expertise
 8. Excellent mentoring, coaching and people management skills
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Job Description

1. Develop sales and marketing strategies to drive sales growth in the assigned area.
2. Setting Sales targets
3. Develop and manage an efficient distribution network to improve sales performance.
4. Manage sales team for sales for sales growth and revenue enhancement.
5. Coordinate with Zonal Sales Manager to enhance the sales performance.
6. Organize marketing events and activities