Maccaferri Nepal

Accounting/Finance	٤
Kathmandu	

Sales Engineer

Basic Information

Job Category : Media/Entertainment

Job Level: Mid Level

No. Of Vacancies: 1

Employment Type: Full

Job Location: Kathmandu

Offered Salary : Negotiable

Apply Before: 2025-11-26 (21 Days, 14 Hours From Now)

Job Specification

Education Level: Bachelor Degree

Education Required : B.Tech Civil Preferable

Experience Required: Greater Than

Other Specification

- 3- 6 years' experience in Sales Department
- Bachelor Degree Civil Engineer
- Technical Skills (Software)
- Negotiation and Closing Skills
- Analytical & Decision-Making Skills
- Skilled Influencer
- Communication Skills
- Financial & Forecasting Skills
- Computer Skills: MS Office (proficiency in Excel), CRM, SAP

Job Description

- Preparing reports including but not limited to sales and collection forecasts, budgets, daily and weekly progress reports etc
- Working on after-sales support services and providing technical back up as required
- Meeting regular sales targets and coordinating sales project
- Providing Pre-Sales and Post- Sales Support.
- Supporting marketing activities by attending trade shows, conferences and other marketing events.
- Preparing tenders, proposals and quotations
- Searching for new clients who might benefit from company products or services and maximizing client potential in designated area.
- Making technical presentations and demonstrating how a product meets client needs
- Conduction site visits, understanding problems, collecting engineering data etc for the design team to work on solutions.
- Providing necessary support to client post sales for construction works.