
Maccaferri Nepal

Accounting/Finance
Kathmandu

Sales Engineer

Basic Information

Job Category : Media/Entertainment

Job Level : Mid Level

No. Of Vacancies : 1

Employment Type : Full

Job Location : Kathmandu

Offered Salary : Negotiable

Apply Before : 2026-01-10 (22 Days, 7 Hours From Now)

Job Specification

Education Level : Bachelor Degree

Education Required : B.Tech Civil Preferable

Experience Required : Greater Than

Other Specification

- 3- 6 years' experience in Sales Department
 - Bachelor Degree Civil Engineer
 - Technical Skills (Software)
 - Negotiation and Closing Skills
 - Analytical & Decision-Making Skills
 - Skilled Influencer
 - Communication Skills
 - Financial & Forecasting Skills
 - Computer Skills: MS Office (proficiency in Excel), CRM, SAP
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Job Description

- Preparing reports including but not limited to sales and collection forecasts, budgets, daily and weekly progress reports etc
- Working on after-sales support services and providing technical back up as required
- Meeting regular sales targets and coordinating sales project
- Providing Pre-Sales and Post- Sales Support.
- Supporting marketing activities by attending trade shows, conferences and other marketing events.
- Preparing tenders, proposals and quotations
- Searching for new clients who might benefit from company products or services and maximizing client potential in designated area.
- Making technical presentations and demonstrating how a product meets client needs
- Conduction site visits, understanding problems, collecting engineering data etc for the design team to work on solutions.
- Providing necessary support to client post sales for construction works.