# **Multisys Pte. Ltd**

Science/Research
Kathmandu Nepal
https://www.facebook.com/multisysnepal/

Sales Officer (FMCG)

# **Basic Information**

Job Category: Science/Research

Job Level: Mid Level

No. Of Vacancies: 2

**Employment Type: Full Time** 

Job Location : Lazimpat, Kathmandu

Offered Salary: Negotiable

Apply Before: 2025-11-26 (21 Days, 14 Hours From Now)

# **Job Specification**

Education Level : Bachelor Degree

Education Required: BBA / BBS

Experience Required: Greater Than 1 Years

# Other Specification

#### Requirement:

- Evidence of building strong commercial business relationships
- · Results orientated with strong commercial awareness and business acumen
- 2 wheeler and driving license
- Willing to travel
- · Negotiation and relationship building
- · Proven sales track record
- Knowledge of product / service range, competitors and market place
- Capability to demonstrate a high level of accuracy and attention to detail
- Excellent customer service and selling

## **Job Description**

## **Job Summary:**

MultiSys is a leading integrator and solution providing company offering wide range of communication, IT and surveillance products and services since 1992. It partners with technology giants like NEC, Grandstream, Dell, Uniview and Polycom. We're hiring for following position.

## **Job Description**

- 1. Identifying target customers and searching business contacts across the board.
- 2. Gather and maintain information, identify business opportunities and understand customer needs to generate further sales.
- 3. Maximize sales by offering added value options
- 4. Through inbound and outbound calls, pro-actively sell products/service
- 5. Respond to customer inquiries, and resolve any issues by providing prices, product information, quotes, credit information and samples
- 6. Scheduling appointments with qualified leads and handing them over to closer.
- 7. Negotiating and closing deals.