
Nepal Liquors

Beverage / Liquor Industries
Kathmandu
<https://www.nepalliquors.com/>

Sales Representative

Basic Information

Job Category : Beverage / Liquor Industries

Job Level : Top Level

No. Of Vacancies : 1

Employment Type : Full Time

Job Location : Balaju, Trishuli

Offered Salary : Negotiable

Apply Before : 2024-05-11 (8 Days, 15 Hours From Now)

Job Specification

Education Level : Intermediate

Education Required : Intermediate

Experience Required : Greater Than 2 Years

Other Specification

Qualifications:

- Bachelor's degree in Business Administration & Marketing.
 - Proven experience in sales, business development, or related roles, preferably in a B2B or B2C environment.
 - Strong communication, negotiation, and interpersonal skills.
 - Excellent presentation and public speaking abilities.
 - Ability to build and maintain relationships with customers and stakeholders.
 - Results-oriented mindset with a track record of meeting or exceeding sales targets.
 - Familiarity with CRM software and sales tools.
 - Adaptability and resilience to thrive in a fast-paced and dynamic sales environment.
 - Drive, ambition, and self-motivation to succeed in a competitive sales landscape.
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Job Description

Responsibilities :

1. Prospect and generate leads.
2. Conduct product presentations and demonstrations.
3. Understand customer needs and recommend solutions.
4. Negotiate terms and close deals.
5. Maintain relationships with existing customers.
6. Respond to customer inquiries and resolve complaints.
7. Stay updated on market trends and competitor activities.
8. Prepare sales reports and forecasts.
9. Collaborate with sales team members and other departments.
10. Participate in training and development activities.