
Subisu Cablenet Ltd.

Balwatar

<https://subisu.net.np/>

Sales Call Center Representatives

Basic Information

Job Category :

Job Level : Mid Level

No. Of Vacancies : 1

Employment Type : Full

Job Location : Baluwatar

Offered Salary : Negotiable

Apply Before : 2026-01-10 (1 Days, 17 Hours From Now)

Job Specification

Education Level : Intermediate

Education Required : +2 Complete Or Bachelor's Running

Experience Required : Fresher Can Apply

Other Specification

Requirements & Qualifications:

- Strong communication and problem-solving skills
 - Proficiency in sales techniques
 - Customer service orientation
 - Ability to work effectively in a team
 - Attention to detail and accuracy
 - Proactive approach to engaging customers and resolving issues
 - Flexibility in handling changing priorities and duties
 - Reporting skills for daily sales reports
 - Positive attitude and ability to maintain a positive working environment
 - High school diploma or equivalent, previous experience preferred
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Job Description

Roles & Responsibilities:

- Identifying Customer needs, clarify information, research every issue and provide solution or alternatives.
- Meet personal/team qualitative and quantitative target
- Must possess and be able to demonstrate strong influencing and closing skills.
- Deal with clients via phone/mail/social media/SMS Receive inbound calls & reply to the concern clients and transfer the call to the other department if needed
- Follow up lead prospects and convert them into confirmed bookings through outbound Calls
- Re-gain our customer by following up on the suspended list.
- Taking feedback from our existing subscribers regarding our services through outbound calls
- Assist customers with any Sales issues with any services and escalate any un resolved issues to Team Leader (TL) appropriately.
- Receive and disseminate accurate information
- Problem escalates to relevant departments.
- Perform duties as per Sales requirements
- Build sustainable relationship and engage customers by taking extra miles
- Interdepartmental co-ordination with proactive feed backs
- Prepare daily sales report
- Perform duties as per assigned by immediate Mentor, Supervisors and HOD
- Build and maintain a positive working environment that attracts and retains high-quality staffs.