A Reputed Company

Kathmandu	, Nepal
-----------	---------

Showroom Sales Executive

Basic Information

Job Category: Others

Job Level: Mid Level

No. Of Vacancies: 1

Employment Type: Full

Job Location: Kathmandu

Offered Salary: Negotiable

Apply Before: 2025-11-25 (19 Days, 18 Hours From Now)

Job Specification

Education Level: Bachelor Degree

Education Required : Bachelor's Degree In Relevant Field

Experience Required: Greater Than 3

Other Specification

Qualifications and Skills

- Education: Bachelor's degree in Business, Marketing, or related field (preferred).
- Experience: Minimum of 1-2 years of sales experience, preferably in the automobile industry.
- Skills:
 - O Strong communication and interpersonal skills.
 - Excellent negotiation and persuasion abilities.
 - Proficiency in MS Office (Word, Excel, PowerPoint).
- Language: Proficiency in [local language] and English.

Key Attributes

- Enthusiastic and target-driven personality.
- Strong customer service orientation.
- Ability to work in a team and handle high-pressure situations.

Job Description

Key Responsibilities

1. Customer Engagement:

- O Welcome and assist customers visiting the showroom, providing detailed information about available vehicles.
- O Understand customer needs and recommend suitable automobile models and features.

2. Sales and Negotiation:

- O Demonstrate vehicles to customers, explaining their features, specifications, and benefits.
- O Negotiate terms of sales and finalize purchase agreements while maintaining company standards.

3. Documentation and Reporting:

- O Assist customers in completing necessary paperwork related to vehicle purchase.
- O Prepare daily, weekly, and monthly sales reports for management review.

4. Product Knowledge:

- O Stay updated on product offerings, including new models, features, and pricing.
- O Understand competitive products to effectively address customer questions and comparisons.

5. Customer Relationship Management:

- \circ Build and maintain strong customer relationships to ensure satisfaction and repeat business.
- O Handle customer inquiries and resolve complaints professionally.

6. Showroom Maintenance:

• Ensure the showroom is clean, organized, and visually appealing to customers.

 Coordinate with the team to maintain vehicle displays and promotional materials. 		